

AIMA News

AIMA'S MONTHLY E-MAGAZINE

M A N A G E M E N T T I M E S

MAY 2018



Dear Readers,

As we present the next issue of AIMA News, it is my sad duty to inform our readers of the passing away of Mr Chinubhai Shah. Mr Chinubhai R Shah was one of AIMA's stalwarts and its President in 1991-92. Under his able leadership AIMA's membership base grew and AIMA – LMA relations improved. He was also instrumental in building AIMA's International Relations and interface with the Government of India. A charismatic leader and a true gentleman, his passing on is an irrevocable loss for all of us at AIMA especially those who worked closely with him and knew him well. The AIMA Council, Past Presidents, management and staff extend our heartfelt condolences to his family at this difficult time.

On the work front, keeping true to its mandate of spreading management thought, AIMA participated in the 48th St. Gallen Symposium held on 2-4 May 2018 at the University of St.Gallen, Switzerland. As the India partner AIMA contributed to the thought leadership by bringing eminent Indian participants to share their views and perspectives on the theme of the Symposium. The St. Gallen Symposium is an annual conference taking place at the University of St. Gallen, aimed at fostering dialogue between the decision makers of today and tomorrow.

In addition, AIMA also participated in the third Horasis Global Meeting on 5-8 May 2018, at Cascais, Portugal with a high profile delegation. More than 600 selected world leaders, from 70 countries, gathered to discuss this year's theme, 'Inspiring our Future'. Launched in 2016, the annual Horasis Global Meeting is one of the world's foremost gatherings of business leaders who interact with key government officials and eminent thought leaders.

The AIMA delegations to both these events were led by Mr T V Mohandas Pai, President, AIMA and Chairman, Manipal Global Education Services Pvt Ltd and included Mr Sudhir Jalan, Co-Chairman, Rieter India Pvt Ltd; Mr Rajive Kaul, Chairman, NICCO Corporation Ltd; Mr H M Nerurkar, Chairman, TRL Krosaki Refractories Ltd; Mr Deepak Premnarayan, Executive Chairman, ICS Group; Mr Pranjal Sharma, Economic Analyst, Advisor and Writer and Ms Rekha Sethi, Director General, AIMA. Brief reports are carried in this issue.

AIMA organised the second edition of its popular Digital & Social Marketing Retreat at Goa recently. The Retreat, chaired by Mr TV Mohandas Pai, brought together the CEOs, CMOs, senior marketing professionals and decision makers from both digital and non-digital businesses for a dialogue and interaction with eminent industry leaders and domain experts.

Recently AIMA launched the fifth edition of Management Capabilities Development Index survey 2018 with KPMG in India as the Knowledge Partner. The Management Capabilities Development Index (MCDI) is a comprehensive measure to help companies gauge the effectiveness and growth of their business performance by benchmarking their management practices against those of their competitors and similar organisations. I invite you to take part in this benchmark survey and share your valuable insights with India's management fraternity. The survey link is carried inside.

AIMA also kicked off the 27th National Competition for Business Management Simulation (NMG) popularly known as 'Chanakya' with two regional rounds recently; and continued to reach out to management professionals and students through its testing services, MAT, education & training programmes and interactive sessions. You will find more details inside along with updates from the LMAs and some interesting articles on management.

I hope you enjoy this issue of AIMA News and look forward to your feedback and suggestions.

Warm Regards


Rekha Sethi
Director General

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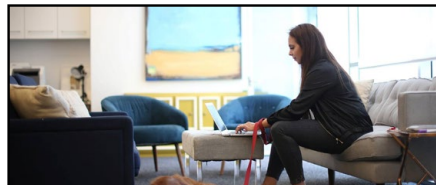
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AIMA
ALL INDIA MANAGEMENT ASSOCIATION

Chanakya

Business Simulation

Growing Business Should Now
Be The Tendency In The Competition

27th National Competition for Business Management Simulation (NMG - 2018)

About National Management Games (NMG)

NMG is a unique platform for Corporate Managers to experience the thrill of Managing Business in competitive mode. It is one of the most awaited and prestigious annual event based on Business Management Simulation, Organized by AIMA. The participants get exposed to the intricacies of running a company with focus on resource management, market trends, cost analysis, product positioning, production planning, inventory control etc. The winners of NMG represent India in the Asian Management Games (AMG).

Standard Slab - Participation Fee

NO. OF TEAMS	AIMA/LMA MEMBERS	NON-MEMBERS
1 – 3 Teams	₹ 28,000 Per Team	₹ 30,000 Per Team
4 – 6 Teams	₹ 26,000 Per Team	₹ 28,000 Per Team
7 Teams & Above	₹ 25,000 Per Team	₹ 26,000 Per Team

Premium Slab - Participation Fee (With Extra Training)

NO. OF TEAMS	AIMA/LMA MEMBERS	NON-MEMBERS
1 – 3 Teams	₹ 38,000 Per Team	₹ 40,000 Per Team
4 – 6 Teams	₹ 36,000 Per Team	₹ 38,000 Per Team
7 Teams & Above	₹ 35,000 Per Team	₹ 36,000 Per Team

AIMA GSTIN No. 07AAATA1644A1ZH | AIMA PAN No.: AAATA 1644 A | GST will be charged extra | Participation Fee through Cheque/Demand Draft should be sent in favour of "All India Management Association", payable at New Delhi.
For online registration, please visit www.apps.aima.in/eventmgmt/Fill_Details.aspx or <http://chanakya.aima.in>

Dates and Venues

VENUE	ROUNDS	DATES
Mumbai (Western Round)	Training Round, Prelim Round, Regional Final	21 May - 24 May
Bhubaneswar (Eastern Round)	Training Round, Prelim Round, Regional Final	4 June - 7 June
Bengaluru (Southern Round)	Training Round, Prelim Round, Regional Final	18 June - 21 June
New Delhi (Northern Round)	Prelim 1 Training Round, Prelim Round	2 July - 4 July
	Prelim 2 Training Round, Prelim Round, Regional Final	9 July - 12 July
GRAND FINALE : 13 July, 2018 The Claridges, 12 Dr A.PJ Abdul Kalam Road, New Delhi – 110011		

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Venue Hosts



FOR REGISTRATION CONTACT: Ravi Jangra Deputy Director - Centre for Management Development (CMD)

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CONDOLENCE



Late Mr Chinubhai R Shah
Former President – AIMA 1991-1992

AIMA mourns the sad demise of Mr Chinubhai R Shah, who passed away on Wednesday, 6th June 2018 at 11:50 p.m. at his home in Ahmedabad.

Mr Shah provided outstanding leadership to AIMA as its President in 1991-1992. He took particular interest in developing AIMA's membership base; and bringing LMAs close to AIMA by improving AIMA-LMA Relations. During his tenure as President he added more vitality to AIMA's National Management forum; and ensured smooth conduct of Management Education activities, Management Development, Advanced Management Programme etc. A visionary leader, he was instrumental in building AIMA's International Relations and interface with the Government of India. He also represented AIMA on the Board of Governors of IIM Ahmedabad.

Mr Shah was a well-respected industry figure, with more than 40 years' experience in the areas of management, finance and accounting. He was associated with many leading companies such as Cadila Pharma, Adani Enterprises, Torrent Power, Apollo Hospitals, Doshion Limited, Nirma, etc; and held notable positions throughout his life with several reputed industry bodies and institutes.

Please join us in praying for the departed soul and wishing the family strength in their time of grief.

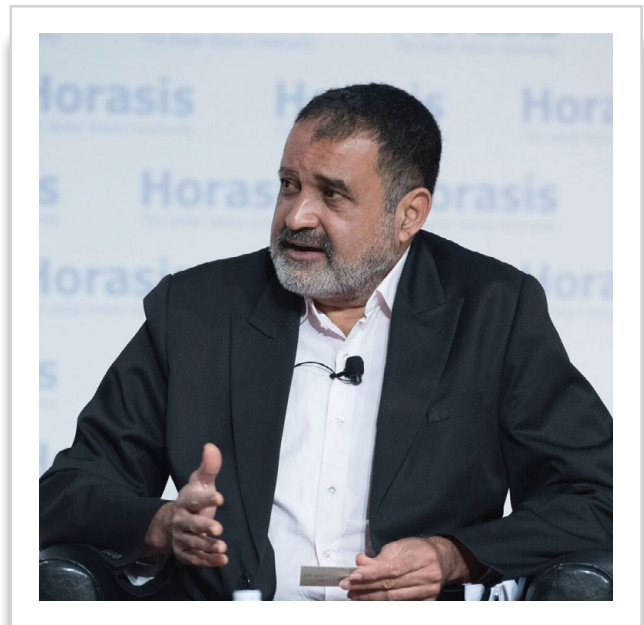
Horasis Global Meeting



Press conference with co-chairs

AIMA participated in the third Horasis Global Meeting on 5th-8th May 2018, at Cascais, Portugal. More than 600 selected world leaders, from 70 countries, gathered to discuss this year's theme, 'Inspiring our Future'.

The AIMA delegation, led by Mr Mohandas Pai, President, AIMA & Chairman, Manipal Global Education Services, included Mr Rajiv Kaul, Chairman, NICCO Group; Mr Deepak Premnarayan, Executive Chairman, ICS Group; Mr Pranjal Sharma, Author, Kranti Nation: India and the Fourth Industrial Revolution and Ms Rekha Sethi, Director General, AIMA. Speaking at the World Economic Outlook plenary, Mr Mohandas Pai said, "We are living in an age of disruption: in 2030 China and India will dominate and we are already living with a digital monopoly where



Mr Mohandas Pai, President, AIMA & Chairman, Manipal Global Education Services addressing



Mr. Deepak Premnarayan, Executive Chairman, ICS Group addressing

Facebook and Google control what they want us to see.”

Launched in 2016, the annual Horasis Global Meeting is one of the world’s foremost gatherings of business leaders who interact with key government officials and eminent thought leaders. Supported by the Government of Cascais, the Horasis Global Meeting was a highly inspirational and visionary series of plenary



Mr. Rajiv Kaul, Chairman, NICCO Group sharing the outcome of the event

sessions, briefing breakfasts, with some of the world’s renowned leaders who brought forth a number of key ideas. Through the four day event, talks and discussions were held on topics such as sustainable development, modelling sustainable migration, blockchain, closing the gender gap, the digital future, embracing AI, youth employment, business as an agent of change, religion’s role in business and many more.



Panel on Impact Investing chaired by Mr. Pranjal Sharma, Contributing Editor, BusinessWorld, India

St Gallen Symposium



AIMA delegation for the 48th St. Gallen Symposium, Switzerland

AIMA participated in the 48th St. Gallen Symposium held on 2-4 May 2018 at the University of St.Gallen, Switzerland. The theme of the Symposium was 'Beyond the end of Work'.

AIMA as the India partner of the Symposium, contributed to the thought leadership by bringing eminent Indian participants to share their views and perspectives on the theme of the Symposium. The AIMA delegation, led by Mr TV Mohandas Pai, President, AIMA and Chairman, Manipal Global Education Services Pvt Ltd included Mr Sudhir Jalan, Co-Chairman, Rieter India Pvt Ltd; Mr Rajive Kaul, Chairman, NICCO Corporation Ltd; Mr H M Nerurkar, Chairman, TRL Krosaki Refractories Ltd; Mr Pranjal Sharma,



The AIMA team with St. Gallen Symposium representatives



AIMA delegation for the 48th St. Gallen Symposium, Switzerland

Economic Analyst, Advisor and Writer and Ms Rekha Sethi, Director General, AIMA. Mr T V Mohandas Pai, President, AIMA addressed the Symposium on how tech entrepreneurship will create a \$10 trillion digital economy in India. Mr Pranav Pai, Founding Partner and Chief Investment Officer, 3one4 capital and Ms Nisha Holla, Co-founder and Director of Product, Biomoneta were selected as part of the Leaders of Tomorrow and also joined the Symposium.

The St. Gallen Symposium is an annual conference taking place at the University of St. Gallen, aimed at fostering intergenerational and intercultural dialogue between the decision makers of today and tomorrow. The Symposium's goal is to contribute to the

preservation and further development of a social and liberal economic order. The Symposium witnessed more than 600 leaders discussing this year's topic together with 200 exceptional students and young leaders from over 50 countries.



Mr Pranjal Sharma, Economic Analyst, Advisor and Writer addressing

2nd Digital & Social Marketing Retreat



Participants of the 2nd Digital & Social Marketing Retreat

AIMA organised its second Digital & Social Marketing Retreat on the theme 'Embracing Disruption-Digital & Social Strategies to Transform Your Business' from 17th to 19th May 2018 at Goa. The retreat was chaired by Mr TV Mohandas Pai, President, AIMA and Chairman, Manipal Global Education Services.

The retreat was an informal setting with knowledge and experience-sharing sessions and brought together the CEOs, CMOs, senior marketing professionals and decision makers from both digital and non-digital businesses for a dialogue with the CEOs and innovators who are leading the growth of digital markets.

Some of the eminent speakers who addressed the participants included Mr Sanjiv Mehta,



Mr T V Mohandas Pai, President AIMA and Chairman, Manipal Global Education Services giving memento to Mr Sanjiv Mehta, CEO & Managing Director, Hindustan Unilever Ltd and Executive Vice President, Unilever South Asia

Managing Director & CEO, Hindustan Unilever Ltd; Mr Taranjeet Singh, Country Director – India, Twitter; Mr Vivek Gupta, Founder, Licious; Mr Nitin Chugh, Country Head - Digital Banking & Personal Liabilities Products, HDFC Bank; Mr Ashwin Suresh, Founder, Pocket Aces; Ms Sonia Manchanda, Founding Partner, Spread Innovation and Design Ltd; Ms Snehi Mehta, Head - Client Solutions, Facebook India and Ms Anusha Shetty, CEO, Autumn Worldwide.

The format of the Retreat included interactive sessions, case studies, talks by inspirational leaders and more. It was attended by CEOs, business heads, CMOs, marketing heads, senior digital marketing professionals who took away key insights into the innovative digital strategies being followed by leading corporations to drive their business.



Mr Taranjeet Singh, Country Director – India, Twitter addressing



Mr Nitin Chugh, Country Head - Digital Banking & Personal Liabilities Products, HDFC Bank receiving a memento from Ms Sonia Manchanda, Founding Partner, Spread Innovation and Design Ltd



Mr Ashwin Suresh, Founder, Pocket Aces addressing

44th National Competition for Young Managers

**Reimagining India:
Contribution to make it
Innovative, Inclusive, Invincible**

Participation Fee (per team)*

(*For a team of three persons)	1 Team	2-5 Teams	6-More Teams
For Members of AIMA/LMA	₹27,000	₹26,000	₹25,000
For Non-members of AIMA/LMA	₹28,000	₹27,000	₹26,000

18% GST will be charged extra

AIMA GSTIN No. 07AAATA1644A1ZH AIMA PAN No.: AAATA 1644 A

* Nomination will only be confirmed on receipt of participation fee. The fee paid is non-refundable/
non-adjustable, though participation by a substitute is allowed, till the written report is submitted.

Date of the Competition

Kolkata	6 July, 2018	GRAND FINALE Delhi 27 July, 2018
Bengaluru	13-14 July, 2018	
Mumbai	13-14 July, 2018	
Delhi	20-21 July, 2018	

Eligibility Criteria

A three member team of executives from the same organization within 35 years of age (as on January 1, 2018) are eligible to participate. The team should be from the same organization only. Organisations are also free to nominate as many teams as they wish.

Each team will be required to send the mandatory non-refundable entry fee, alongwith the registration form. The fees should be sent by a crossed demand draft/cheque in favour of All India Management Association, New Delhi.

Prize Sponsor



Venue Host



Kindly contact for more details and submission of registration forms to: Ms Poonam Rawat, Manager-CMD
ALL INDIA MANAGEMENT ASSOCIATION : Management House, 14, Institutional Area, Lodi Road, New Delhi-110003
Tel: +91 11 24608510 (D), 2464 5100, 4312 8100 Ext.: 241, Fax : 011-24626689, E-mail : prawat@aima.in, Web : http://www.aima.in

Online registration also available please visit www.aima.in

27th National Competition for Business Management Simulation (NMG)



Winner of Eastern Region, SAIL Bokaro team

The 27th National Competition for Business Management Simulation (NMG) popularly known as 'Chanakya' is a National Competition for Corporates, organised by All India Management Association. NMG is a unique platform for corporate managers to experience the thrill of managing a business in a competitive mode. AIMA has been conducting this competition for the last 26 years in the country.

The 27th edition of NMG 2018 competition kicked off recently with two regional rounds conducted in Mumbai (Western) on 21-24 May

and Bhubaneswar (Eastern) on 4-7 June 2018. This year about 50 teams from the two regions participated in the competition. HPCL & SAIL emerged as champions of western round and eastern round respectively. SAIL & Tata Motors were the first and second runners-up in the western round. SAIL emerged as first and second runner-up in the eastern round.

The winners and first runner-up teams of the eastern and western region will compete in Grand Final of NMG to be held in New Delhi on 13th July 2018.

Training Programme



Participants of the Training Programme

AIMA organised the 6th Behavioural Skills for Executive Assistants / Secretaries training programme on 24-25 May 2018 for Executive Assistants, Office Secretary and Executive PA, Secretaries and other members of the administrative support staff.

The focus of the training was to expand participants skills so that they can better support

their officers and organisation. The training was designed to help enhance behavioural skills in addition to business skills of the participant. Managing time and self, managing pressure and conflicting demands, maintaining confidentiality and work life balance were a few of the topics covered in programme. The training programme was attended by 34 participants from 13 organisations from 6 cities.

Management Capabilities Development Index Survey 2018



AIMA has launched the fifth edition of Management Capabilities Development Index Survey 2018. KPMG in India is the Knowledge Partner of the survey.

The Management Capabilities Development Index (MCDI) is a comprehensive measure to help companies gauge the effectiveness and growth of their business performance by benchmarking their management practices against those of their competitors and similar organisations. The primary purpose of the MCDI is to allow organisations to evaluate their management capabilities and industry requirements and accordingly make them adept at building their business strategy by taking informed decisions.

10 fundamental drivers of the management capabilities, have been identified after research and analysis, to compute the Management Capabilities Development Index. The Survey attempts to capture capabilities in Visionary and Strategic Leadership, Performance Leadership, People Leadership and (self-) development, Financial Leadership, Organisation Capability, Application of Technology and Knowledge, External Relationships, Innovation & Adaptability, Integrity, Trust & Corporate Governance and Focus on Getting Results. MCDI is expected to provide potential indicators for the growth of business performance and give credible insights into management practices of Indian companies.

Please [CLICK HERE](#) to take the survey

Interactive Session



Dr Raj Agarwal, Director, AIMA and Mr Sunil Kumar Gupta, Assistant Vice President, BSES Yamuna Power Limited

AIMA organised an Interactive Session on the theme 'Cost of Poor Resource Utilisation - A Manager's Concern' with Mr Sunil Kumar Gupta, Assistant Vice President, BSES Yamuna Power Limited on 25th May 2018. Mr Gupta shared his ideas and experiences on the various facets of resource management. The aspects covered in the session included resource valuation, resource productivity and the impact of resource wastage on the organisation and the nation. Mr Gupta also suggested ways to prevent resource wastage. The session was well received by the participants.

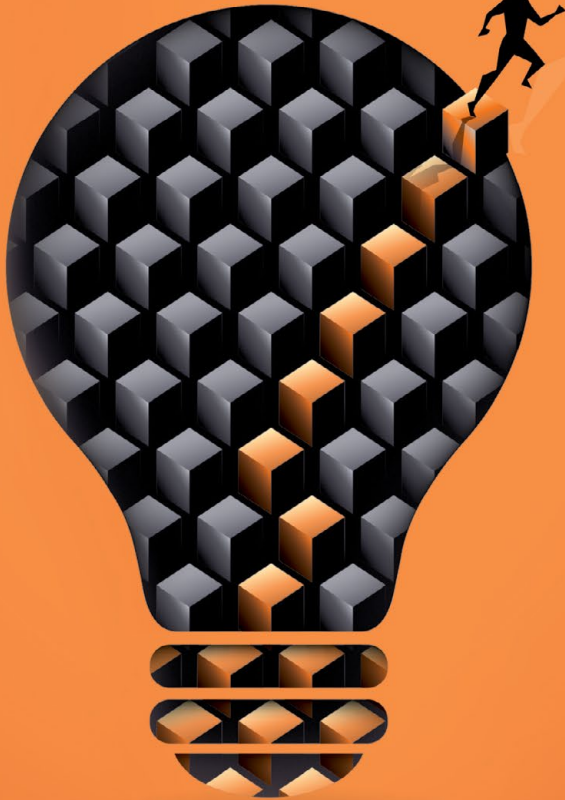
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Ph.D (Business Administration) in collaboration with Aligarh Muslim University



Admission Procedure

Entrance Test: Research Management Aptitude Test (RMAT) to be held on June 30, 2018 at Ahmedabad, Bangalore, Chennai, Delhi, Hyderabad, Kolkata, Mumbai followed by an Interview at AIMA, New Delhi for RMAT shortlisted candidates. The syllabus outlines for the Entrance Test (RMAT) and the criteria to qualify are available on the website.

How to Apply

Obtain crossed Demand Draft (DD) of Rs. 1500/- in favour of "All India Management Association" payable at New Delhi from any bank. Register online at website link <http://apps.aima.in/phd2018june/> along with the DD details. While registering online, the candidates may also pay using credit/debit card. The Detailed Syllabus of the Entrance Test (RMAT), Information bulletin & other details of PhD programme can be accessed at the same website link as given above.

Eligibility

A candidate will be eligible for admission to a course of study leading to the degree of PhD in Business Administration subject to fulfilling the following criteria:

Educational Qualification: Master's Degree in Management or allied subjects like Commerce, Humanities, Science, Engineering and Law etc., or a PGDM/PGDITM approved by AICTE, or Chartered Accountancy, Cost Accountancy or any other professional qualifications, which are considered equivalent to two years full time Master Degree by the University, with at least 55% marks or equivalent grade along with minimum 50% marks in Graduation.

Work Experience: The candidate should be a full time employee with at least five years of experience (after post-graduation) at Managerial level in Industry/Government/Ministry/NGO/Defense/Military organisation or a full time Faculty at a Management Institute approved by AICTE or affiliated to a University with at least five years of experience after post-graduation.

Last date for online registration : 20.06.2018
Last date for submission of printout of completed online registration form to AIMA, New Delhi: 23.06.2018

For further details contact:
Kiran Rawat, Manager (PhD Programme)

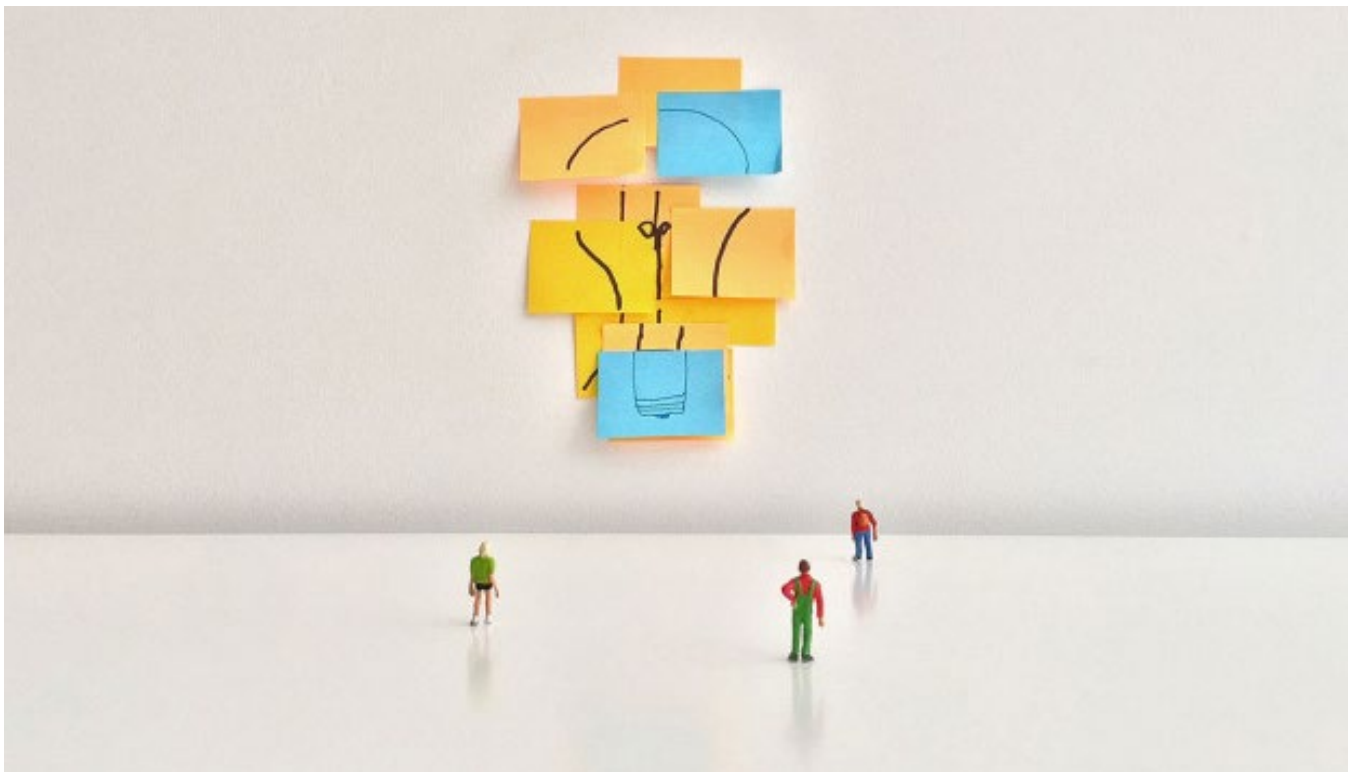
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Why New Leaders Should Be Wary of Quick Wins

Dan Ciampa



As soon as you step into a top position at a company that needs to significantly improve the way it operates, there's pressure to get off to a quick start.

Yet the best way to succeed, paradoxically, is to slow things down.

Forces pushing in the other direction — toward hyperspeed — are powerful, of course. You must prove you are the right leader by getting the

organization to deliver better results, and soon. That's why you were brought in.

So, you set out for early wins in what seem like obvious areas to fix — on the cost side, perhaps the speed of processes within production, and on the revenue side, the size of the sales force.

But rushing toward early wins, even in areas that seem uncontroversial, can be unexpectedly

hazardous. That's because when a new leader takes hold, changes aren't just about efficiency or revenue; they are also about people's feelings of vulnerability and uncertainty about what the changes will mean for them.

No matter how sophisticated and mature the new leader may be, rushing too quickly toward early wins can deprive the new leader of the insight needed to understand the culture and build relationships. As a consequence, quick wins may soon be undone, or they may beget new leadership problems.

Deliberately slowing down allows you to clarify what the people around you want most, the effects of your behavior, sources of resistance, and the ramifications of your decisions. The result: You will have more control over the pace of your transition to new leadership responsibilities and the company's transition to its new era.

The New Leader Who Starts Too Fast

For an example of the importance of controlling pace, let's look at the case of an executive I'll call Greg. Although talented and competent, he allowed himself to enter a negative cycle of activity after being hired into a large consumer goods company as the COO, and the presumptive successor to the CEO, who planned to retire in 24 months.

Greg rolled up his sleeves and worked harder than he ever had, pushing the organization and himself. To be responsive, he studied each presentation deck and answered each email right away. To be accessible, he said yes to each meeting and one-on-one drop-in. All of this took time, but he wanted to

do everything possible to prove to the board — and to others in the company who had been passed over — that he was the right choice to be the next CEO.

His projects redesigned the supply chain for significant cost and time savings, created a new structure to quicken decision making and increase flexibility, and improved the new-product process. Managers grumbled, and the CEO wasn't as enthusiastic as he should have been, but Greg assumed these were consequences of the inevitable resistance to change. What mattered was that people were following his plan and responding to his direction, and the results were good.

To make sure he was being clear, Greg had a habit of using a sort of double-barreled communication approach, following up each request with a here's-what-I-mean explanation. And it worked: Subordinates listened, nodded, and rarely pushed back.

At his 16-month mark, as he prepared for his performance review, Greg wondered how big his bonus would be and when he'd be named CEO. Instead, he was told that the CEO would stay until the CFO developed the capabilities to succeed him, and Greg would be allowed to resign. The CEO acknowledged that Greg's changes had improved performance, but he hadn't won people's loyalty and his style was mismatched with the company's culture.

Greg learned the hard way that people at the top rarely fail because of strategic or operational

problems; usually it's because they have poor self-awareness and mismanage relationships.

In going full throttle, Greg had misinterpreted the CEO's reactions and missed signals that direct reports saw his intensity as a way to get promoted rather than to help them or the company. His behavior blocked him from getting feedback and cost him the support necessary for success. And that double-barreled explanation technique backfired: People quickly learned that they didn't have to ask questions, give feedback, or even think creatively.

How to Slow Down in a High-Speed Job

In *Thinking, Fast and Slow*, the psychologist Daniel Kahneman explores the intricacies of judgment and argues that different tempos of decision making are better for different challenges. Fight/flight/freeze decisions must be intuitive and quick. But actions that are complex and require careful judgment must be made more slowly and deliberately.

In order to build coalitions, a new leader must recognize that a handoff at the top is unsettling for everyone. Employees wonder how expectations of them will change, and executives worry about the effect on their power bases. It takes months for a new leader to allay concerns and win loyalty — a reality even for a leader who is promoted from within and is therefore a known quantity.

Subordinates will follow a leader they can count on. Decisiveness is an important factor, but more important is wise judgment in the face of complex, important challenges. Followers want the leader to listen to their ideas and merge them with her own,

and they want to see her handle difficult problems carefully. This requires controlling the action and slowing down the pace.

There are a handful of techniques that allow the new leader to do this. They fall into five categories: control the flow, reflect, repeat, question, and use silence.

Control the flow. Because a new leader inherits their predecessor's administrative system, the mismatch between the rhythm of the new office and their decision-making style can slow progress toward early successes. Managing the flow of information into your office and into your brain is critically important for the judgment required by the most important issues. That can happen much more quickly with a structural step: creating a senior aide position, such as a chief of staff, who is responsible for making sure the right information reaches you at the right time and in the right format.

Reflect. Controlling the flow should offer more time for reflection so that you can better grasp subtleties of relationships and the underlying meaning of information coming at you. It's enormously helpful to have trusted advisers — both inside and outside — who are dedicated to your success and have expertise in areas important to your agenda. If there's no one to talk with confidentially when you first take over, the next best option is to talk to yourself; that's where keeping a personal journal comes in (see "The More Senior Your Job Title, the More You Need to Keep a Journal").

The next three tactics help to control the pace of interactions.

Repeat. Even if you understand perfectly what has been said in a meeting or one-on-one discussion, repeat what you heard. Similarly, when you want to verify that you've been understood, ask the listener to repeat what you said. In addition to allowing confirmation of what is intended, repetition momentarily halts the discussion's forward motion and gives you a chance to think about where you want to take the conversation next.

Question. From time to time, ask summing-up questions such as, "What did we just do?" "What just happened here?" and "What should we learn from that?" Questions like these force a pause, preventing a discussion from rushing to a premature decision or blocking a group from coalescing around what may be the wrong conclusion. Unlike declarative statements, which only require listeners to be polite, questions require them to "go active" as they think of an answer and try to figure out why the boss is

asking.

Use silence. A pause before responding has a double benefit. It offers the leader a chance to weigh alternatives and decide the best way to respond, and it pushes others to wonder what's going through the leader's mind, which may cause them to think more creatively.

All of these steps would have helped Greg immeasurably. They would have slowed the pace of his interactions and decisions so that he was more aware of how he was being perceived and so that he could have carefully assessed the consequences of his decisions. He would have elevated above the action to a position where he could have exercised better judgment. He would have been more likely to realize that how he achieved early successes was as important as achieving them. If he had slowed things down, Greg would be CEO today.

About Author:

Dan Ciampa (DC@danciampa.com) is a former CEO, an adviser to boards and chief executives, and the author of five books, including *Transitions at the Top: What Organizations Must Do to Make Sure New Leaders Succeed* (with David L. Dotlich, Wiley, 2015) and *Right from the Start: Taking Charge in a New Leadership Role* (with Michael Watkins, Harvard Business Review Press, 1999).

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MANAGE THE FUTURE

Accredited Management Teacher (AMT) Certification

Do you have the desire to be a management teacher?
(You need not be in the academic profession)

If so, apply to be an Accredited Management Teacher

Accreditation of Management Teacher is a service initiated by All India Management Association (AIMA) to overcome shortage of full time and guest management faculty in B-Schools.

The AMT certification process involves

Screening of Application

Presentation

Interview

Applications are invited from

Trainers

Corporate Managers

Academics/Faculty

Consultants

Eligibility

Qualification: Post Graduate Degree or equivalent in any discipline relevant to management education.

Experience: Post graduate level regular teaching experience of minimum 3 years OR Industry/ Consultancy/ Training/ Research experience of minimum five years.

Note: Experience will be counted subsequent to achieving the requisite PG Degree or equivalent qualification.

Accreditation Session is conducted normally on the second Friday of each month at Delhi
Accreditation Session is held selectively in other cities also.

Register online at <https://applyadmission.net/amt>

For further information, please contact:

Manager (AMT), Centre for Management Service,

All India Management Association, 15, Link Road, Lajpat Nagar 3, New Delhi -110024

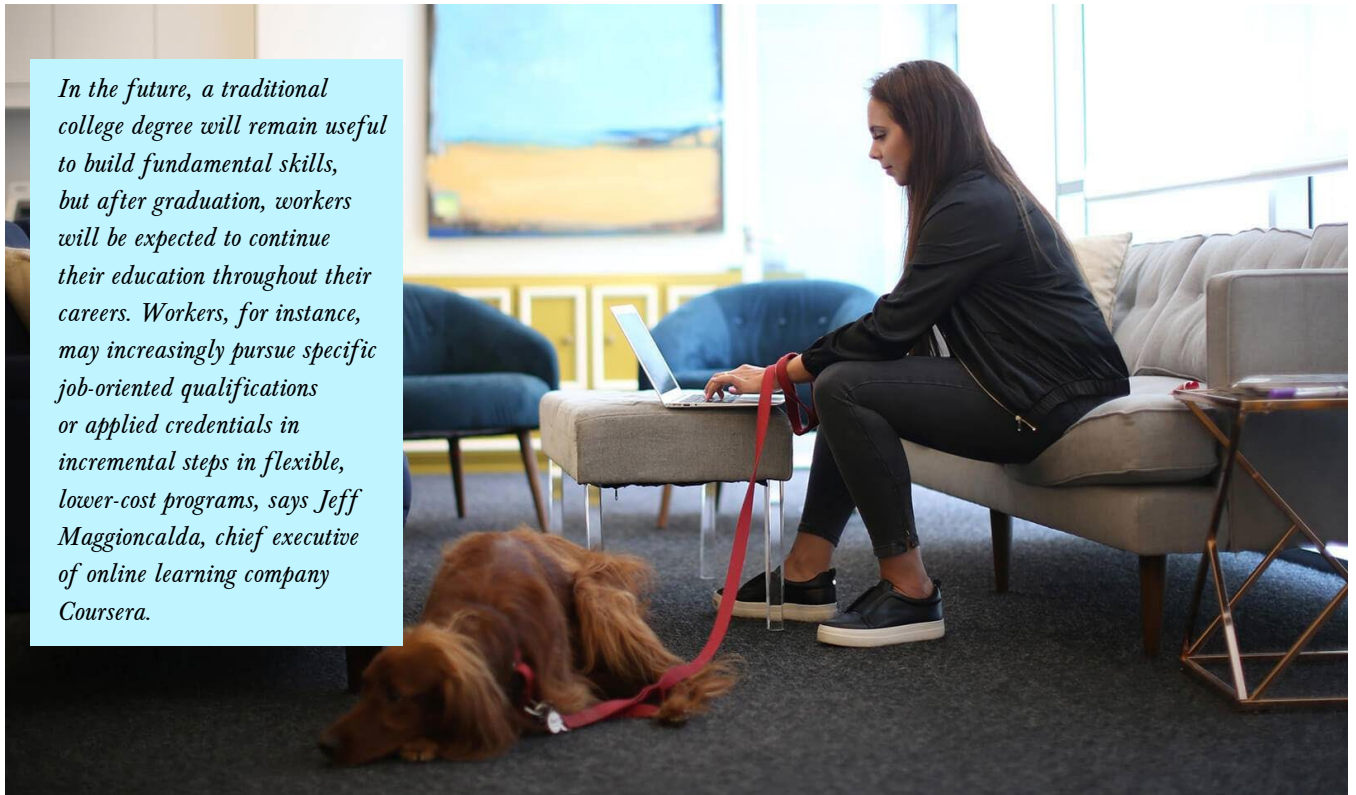
Tel: 09599024188, 011-47673000, 49868399 (Ext 817), Direct : 011-47673032, Email: amt@aima.in, Website: www.aima.in

Four Ways Work Will Change in the Future

At a Stanford symposium, experts discuss shifting education expectations, technology’s impact, and new worker demands.

by Louise Lee

In the future, a traditional college degree will remain useful to build fundamental skills, but after graduation, workers will be expected to continue their education throughout their careers. Workers, for instance, may increasingly pursue specific job-oriented qualifications or applied credentials in incremental steps in flexible, lower-cost programs, says Jeff Maggioncalda, chief executive of online learning company Coursera.



Taylor Pozen, 26, works with her dog Rari at the Tradesy office in Santa Monica, California, U.S., June 1, 2017. | Reuters/Lucy Nicholson

Maggioncalda, who received his MBA from Stanford Graduate School of Business in 1996, spoke at “The Future of Work,” an all-day symposium held at Stanford’s Frances C. Arrillaga Alumni Center on August 30. Speakers explored the changing

workplace, new possibilities for higher education, and technology’s impact on careers and industries. The event, attended by about 300 people, was presented by Stanford Career Education and OZY EDU, the education arm of online magazine OZY.

Following are some of the ideas discussed at the event, which included keynote speeches, panel discussions, and a hands-on workshop on career and life planning.

Embracing the Liberal Arts

Students are hesitating to major in the humanities and social sciences out of fear that those degrees will lead only to low-wage jobs, says Harry Elam, Jr., Stanford's senior vice provost for education. Yet those fields remain crucially important to industry, which needs liberal arts students for countless tasks, such as to help understand biases in data, facilitate collaboration, bring insight, provide historical perspective, and "humanize technology in a data-driven world," he says.

For instance, machines should not only function but should also optimize human welfare. What if a self-driving car needs to go faster than the speed limit to avoid an accident? Should that car be allowed to break the law? These kinds of questions of the new digital economy "all require diversity of thought, diversity of approach, and diversity of background to address these complex issues," Elam says.

While automation eats jobs, it doesn't eat work.

Michael Moe

Those who major in the humanities or social sciences, especially fields like philosophy and public policy, can easily develop transferable skills that employers value, says Trent Hazy, a current student at Stanford GSB and co-founder of MindSumo, a firm that connects college students with employers by inviting students to submit solutions to challenges that companies post online. Because many employers seek candidates comfortable with data and data analysis, humanities majors who also learn some quantitative skills by taking classes in, say,

statistics or logic will have an advantage over those who don't, says Hazy.

Learning Throughout Life

Speakers generally agreed that the traditional brick-and-mortar college campus will certainly remain because the face-to-face encounters in and outside the classroom are educationally and socially valuable. After graduation, though, employees will increasingly need continuing education to stay competitive, and companies recognize that, says Julia Stiglitz, vice-president at Coursera who earned her Stanford MBA in 2010. Already, some large firms such as AT&T use online learning in a "massive reskilling effort" to re-train workers. "There are all of these educational opportunities that are open to anyone who has the will and desire and ability to go through it, and as a result I think we're going to see all sorts of new people come into fields they otherwise wouldn't have access to," she says.

Anant Agarwal, professor at Massachusetts Institute of Technology and chief executive of online learning firm edX, adds that workers may think of continual training and education through online classes as earning "micro-credentials" that could garner credit toward a full degree at a traditional institution. Individuals could earn multiple micro-credentials over years, perhaps beginning even with a "micro-bachelor's" in high school as a head start on an undergraduate degree, he says.

Michael Moe, co-founder of GSV Asset Management, notes that over the course of their careers, people will augment "the three R's" of reading, writing, and arithmetic that they learned early in life with "the four C's" of critical thinking, communication, creativity, and cultural fluency.

Restructuring Roles and Workweeks

Research suggests that by 2030, about half of today's

jobs will be gone. Speakers agreed that automation will perform many current blue-collar and white-collar jobs, while independent contractors will fill a large fraction of future positions. Robots and other automation in the short term will displace individual workers, but technology over the long term is likely to create new economic opportunity and new jobs. “While automation eats jobs, it doesn’t eat work,” says Moe.

Future workers’ attitudes toward employment will be different from those of today’s workers, forcing companies to change how they recruit and retain. In a survey of college students, respondents indicated that they highly value work-life balance and are interested in working from home one or two days a week, says Roberto Angulo, chief executive of AfterCollege, a career network for college students and recent graduates. “Students are switching from living for their work and shifting more toward making a living so they can actually enjoy life,” he says.

Other shifts in demographics will force employers to rethink how they structure work and benefits. Many aging “baby boomers,” for instance, are remaining in the workforce past the traditional retirement age of 65 and may demand fewer hours or shorter workweeks. “There are different things people value at different ages,” says Guy Berger, economist at LinkedIn.

Aiming for Equity

Companies are committing to a diverse workforce for varying motivations. Some believe that diverse

teams are just “smarter and more creative,” says Joelle Emerson, adjunct lecturer at Stanford GSB and founder and chief executive of diversity strategy firm Paradigm. Other firms, especially technology companies, believe that they’re disproportionately responsible for designing the future and therefore it’s simply wrong to leave entire communities out of their teams, Emerson says.

Overall, Emerson adds, companies must understand that the same strategies that increase diversity also boost a range of other positive outcomes as well. For instance, “When people feel like they belong at work, they perform significantly better,” she says. They take fewer sick days and less time off.

Speakers cited various initiatives designed to increase inclusion, such as reachHire, which trains and supports women re-entering the workforce, and Stanford’s Distinguished Careers Institute, which brings individuals with 20 to 30 years of career experience to campus for a year of “intergenerational connection” and learning with undergrads and graduate students. “There are so many people who are not 18- to 22-year-olds who are still interested in being alive, alert, connected, and contributing,” says Kathryn Gillam, the institute’s executive director.

“Diversity is a fact, inclusion is a practice, equity is a goal,” says Dereca Blackmon, Stanford associate dean and director of the Diversity and First Generation Office.

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Ahmedabad Management Association

The Summer Workshops 2018 concluded this month. More than 40 workshops were conducted for schools and college students on various topics like Leadership, Creativity, Public Speaking, Soft Skills, Career Guidance etc during the month.

The MSME Conclave was organised on 19th May which was attended by more than 250 owners and managers of MSMEs from Gujarat. Mr Rajkumar Beniwal (iNDEXTb), Dr Jaimin Vasa and Mr Padmin Buch graced the event with their presence. Mr Rajiv Gandhi (Hester Biosciences), Mr Ambar Patel (Shilp Gravures) and Mr Abhishek Desai (Digicorp) served as panel members.

AMA also organised Sarpanch Samvaad (Sarpanch Meet) on 26th May. Mr S M Parekh, Joint Director (Monitoring), Commissionerate of Rural Development and Mr. Himanshu Patel, Ex-Sarpanch, Punsari Village were the chief guests. More than 70 Sarpanchs from villages of various districts of Gujarat participated in the discussion.



Sarpanch Samvaad (Sarpanch Meet)



The Ultimate Business & Brand Quiz 2018

The Ultimate Business & Brand Quiz Season 2 was organised on 5th May. More than 75 teams participated in the Quiz. Mr Sanjay Chakraborty conducted the quiz which was attended by more than 250 people.

Several Lecture Programmes were organised during the month. Mr Navin Pahwa, Sr Advocate, High Court of Gujarat addressed on 'Insolvency and Bankruptcy Code' on 11th May. Mr Suresh Pandit, HR-OD Productivity Specialist addressed on 'Reinventing Organisations' based on the book written by Frederic Laloux on 12th May. Mr Manish Jhurani, Certified Assessor (NSDC) & Management

Several Lecture Programmes were organised during the month.



Mr Navin Pahwa delivering the talk



Dr Darlie Koshy addressing the audience

Trainer addressed on 'Creativity & Innovation – Adding Value to Life' on 18th May. Dr Darlie O Koshy, Director General and CEO ATDC-IAM, Gurgaon spoke on 'Skilling with Innovation for High Value in Textile & Apparel Value Chain' on 21st May. Mr Hitendra Gujarathi, Chartered Wealth & Investment Manager addressed on 'Wealth Creation Ideas with an Alternate Investment Method' on 26th May. Dr Megha Bhatt, Convener-SciKnowTech addressed on 'Exposure leads to Exploration – Developing Scientific Attitude and Aptitude in Children' on 30th May. Mr Eisuke Shiozaki, Chairman & MD, Mitsubishi Corporation (I) Pvt Ltd addressed on 'Experiences of Japanese Business In India – Some Points to Ponder' on 30th May.



Mr Eisuke Shiozaki sharing his insights

During the month, three Forum Meetings were organised. The 11th AMA Learners' Forum was conducted by Mr B N Dastoor on the topic 'Decision Making & Problem Solving' on 13th May. On 25th May, the Book Forum was addressed by Mr Snehal Desai on the book 'ENOUGH – True Measures of Money, Business and Life' written by John C Bogle. Mr Suresh Mashruwala coordinated the Speakers' Forum organised on 26th May on the topic 'Good Actions Done Daily Helps you Overcome Tough Times'.

AMA also organised a Short Film Festival on 19th May. Selected short films produced by students of Programme on Film Production & Management offered by AMA were presented. Ms Kaajal Oza Vaidya, Renowned Motivational Speaker was the guest of honour. Ms Malti Mehta, Faculty & Coordinator, Programme on Film Production & Management coordinated the Festival.

As part of summer activities, AMA organised 4 Industrial Visits for school students to provide them with an overview and understanding of factory operations. The visits were organised at Parle Biscuits Pvt Ltd, Nadiad on 18th May, Harsha Engineers, Changodar on 21st May, KHS Machinery, Vatva on 22nd May and Windsor Machines Ltd, Vatva on 25th May.

AMA conducted 49 MDPs and one In-Company Programme in this month focusing on a variety of subjects. Total 898 participants benefitted from these programmes.

Allahabad Management Association

A special lecture on 'Cyber Security for Senior Citizen Account Holders' was organised for the members of Allahabad Management Association and senior citizens on 23rd May. Mr Vibhav Bajpai, Director – HP4 and Vice President - AMA was the speaker and Mr. Harshvardhan Bajpai MLA City North was



Mr.Vibhav Bajpai Director HP4 addressing the senior citizens at ICICI Bank on Cyber Security.

the Chief Guest. The event was organised jointly by ICICI Bank & Allahabad Management Association. The senior citizens were present in large numbers and benefitted a lot from the deliberations. The event marked a new beginning between ICICI Bank & AMA.

Baroda Management Association

60th Annual Day

Baroda Management Association celebrated its 60th Annual Day on 26th May. Mr Rajendra Trivedi, Hon'ble Speaker of the Gujarat Assembly was the Chief Guest. Mr Arun Kumar, ED, Basin Manager, ONGC, Vadodra was the Guest of Honour. The new office bearers were also announced on the occasion; Mr Rajiv Thakkar, Incoming President, Mr Anand Majmudar, Vice President, Mr Ashish Parasharya, Hon. Secretary and Mr Arjun Tandon, Hon. Treasurer. The outgoing President Gaurish Vaishnav welcomed the audience and Mr Anand Majumdar delivered the vote of thanks.



Panelists at BMA's 60th Annual Day



Felicitation of the Chief Guest

MDPs

BMA organised a Management Development Programme on the topic 'Practical Issues In GST Procedures and Introduction of E-Way Bill' on 12th May. Mr Saurabh Dixit and Mr Sanjay Sarswat were the speakers for the session.

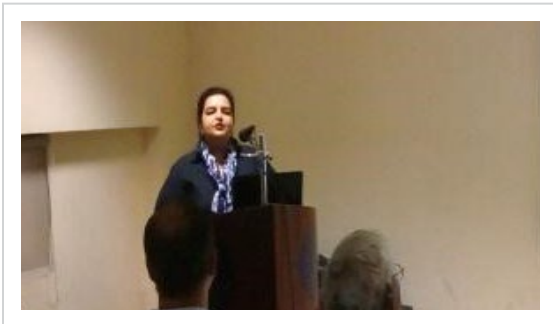
Friday Evening Talk

A Friday Evening Talk on the session 'Science of Happiness' was held on 4th May. Dr Tarak Vachharajani was the speaker for the session, which was well received by the audience.



Mr. Saurabh Dixit addressing on Practical Issues in GST Procedures

Another Friday Evening Talk was organised on the topic ‘The Unspoken Speech... Understanding Body Language’ on 11th May. Ms Punita Dave, was the speaker for the session.



Ms. Punita Dave addressing the FET



Dr. Tarak Vachharajani addressing the FET

A Friday Evening Talk was held on 18th May on the theme ‘English, Gujlish, Hinglish’. The speaker for the session was Mr K. H. Mankad. The session was well received by the participants.



Mr. K. H. Mankad addressing the FET

Another Friday Evening Talk was held on 25th May. Mr Manish Jhurani was the speaker and explained the entire process of idea generation and implementation.

Bharuch District Management Association

Women Forum Meet

BDMA organised its Women’s Forum Meet on 5th May. The guest speaker was Dr. Surbhi Rana, Gold Medallist from Indore. Her knowledge sharing was on the topic – Benefits of Ayurveda in Daily Lives – to prevent Lifestyle disorders. It was appreciated by audience by interactions at the end of the session.



Dr. Surbhi Rana addressing the audience

Business Excellence Forum Meet

A Half Day Workshop on RBNQA Criteria for Performance Excellence was held on 9th May. This programme was organised for Senior Management and CEOs for half day and the Director of IMC Ramkrishna Bajaj National Quality Award (RBNQA) Trust, Ms. Maya Desai was the key speaker. She delivered her lecture giving an insight of the IMC RBNQA Criteria for Performance Excellence and the core values of the model which help organisations adopt a holistic perspective to understand strengths and opportunities.



Ms. Maya Desai, Director, IMC RBNQA Trust, addressing the Sr. Management Members of BDMA

In-House Training Programme

Bharuch Enviro Infrastructure Ltd. has tied-up with BDMA for a number of Soft Skill training programmes at their premises. Motivation, Communication, Attitude and Leadership were the main focus areas. Dr. Atul Pandya is the facilitator, who is President – HR & Strategic Affairs with IIMT Studies, Ahmedabad. One session was conducted on 21st May.



Dr. Atul Pandya with the participants at BEIL



Mr. H. S. Sehgal interacting with the audience at the EHS Forum Meet

EHS Forum Meet

BDMA held its EHS Forum meet on 25th May where Mr. H. S. Sehgal was invited as a guest speaker. He is a Member of Expert Committee of AMAI and World Chlorine Council. He spoke on ‘Challenges and Strategies for preventing Chemical Disasters – A Case Study of Chlorine’.

17th HR Forum Meet

BDMA held its 17th HR Forum on 31st May, on the topic ‘People Practices from Entrepreneur’s Perspectives’ by Mr. Dhaval Thakkar, Director of Ketty Apparels India Pvt. Ltd. He also discussed about women empowerment.



Mr. Dhaval Thakkar sharing his knowledge on ‘People Practices from Entrepreneur’s Perspectives’

Bhopal Management Association

Expert Lecture

Bhopal Management successfully organised a Expert Lecture on Digital Marketing on 5th May. Mr. Swapnil Tripathi, Founder and CEO, 'My Skill' which is a Digital Marketing and Start Up Consulting Company was the Guest Speaker.



Mr. Swapnil Tripathi addressing

The programme was conducted by Mr Vishwas Ghushie, Hon. Secretary, BMA and the vote of thanks was given by Brig Shivendra Singh, Member, BMA. The programme was coordinated by Mr. Aamir Khan, Centre Coordinator, BMA.

12th AGM of BMA and Special Talk

Bhopal Management successfully organised its 12th Annual General Meeting on 12th May. Chairman, Mr Subhash Vithaldas in his welcome address gave a brief account of the objectives & activities of The Bhopal Management Association. He further outlined the proposed activities for the ensuing year. Mr Manoj Jha, Treasurer presented the Audited accounts and Report for the financial year 2017-18 and Mr Vishwas Ghushie, Hon. Secretary presented the Annual Report for 2017-18.



Ms. Avi Sabavala addressing

The AGM was followed by a Special Talk on 'Management Movement: Creating Positive Impact'. Ms. Avi Sabavala, Immediate Past President, Baroda Management Association and Mr. Sanjay Grover, Director, LMA Relations-Membership, AIMA, New Delhi were the Guest Speakers. The vote of thanks was given by Mr Rajesh Tiwari, Co-Chairman, BMA. On the occasion membership certificates were also given to Corporate and Institutional Members of BMA. About 100 members of BMA attended the programme.

Bombay Management Association

Seminar

A Seminar on 'Dignified Second Career for Veterans and Empowerment of Widows and their Wards' was organised under the aegis of Maharashtra, Gujarat and Goa Area at Colaba Military Station on 14th May with Bombay Management Association as event partner and Lokmat as media partner.



Lt Gen Vishwambhar Singh, AVSM, VSM, GOC MG & G Area addressing the participants

Lt Gen Vishwambhar Singh, AVSM, VSM, GOC MG & G Area gave the opening address and Mr. M. D. Agarwal, President BMA rendered the opening remarks from BMA. The eminent speakers who shared their perspective on the theme included Maj Gen Deepak Sapra, SM, Managing Director, Army Welfare Placement Organisation; Mr. Yogi Sriram, Sr. VP (Corporate HR) L&T; Lt Gen Surendra Nath, PVSM, AVSM, VSM (Retd); Dr V Shankar; Col Vivek Jaswal. The aim of the seminar was to provide a common platform to the job seekers and the job providers. The panellists included Maj Gen CE Fernandes, AVSM, SM, VSM, COS MG & G Area; Mr Sailesh V Haribhakti, Member IMC, CIA, Assocham; CA RSR Murthy, Consultant at RSR Murthy & Associates; Mrs Chhaya Sehgal, Entrepreneur Strategist; Mr Narendran Nair, Executive Vice President & CHRO, Voltas Ltd; Mr. Kewal Handa, Chairman Union Bank of India; Mr. Vipul Agarwal, CEO Zend Consultancy and Mr Suresh Mhatre, Ex HR Head TCS & Independent Consultant on IT Strategy & HR. Bombay Management Association played a pro-active role in providing eminent speakers & panelists from Corporate, Academics & industry located in Mumbai. Overall the seminar was well received by one and all.



Mr. M D Agrawal, President BMA addressing the participants



The panelists at the seminar

Simulation based MDP

BMA-Simulation based MDP on Leading Business and Leading People was held on 18th May. The facilitator was Mr. Shubham Basu, Director Biziga. Participation for the programme was good and the feedback was positive.



Facilitator Mr. Shubham Basu & the participants



Facilitator Mr. Sumeet Varghese with the Participants

Workshop

Bombay Management Association organised a one day Workshop on 'HR Analytics' on 19th May with Mr. Sumeet Varghese, Founding Partner of Your HR Buddy. The programme was very well received.

Evening Lecture

On 26th May an evening lecture on Relevance of Experiential Learning, was held in Dr V.N. Bedekar college Institute of Management Studies, Thane. Mr. Shrikant Shiralkar, Principal Consultant, TCS, conducted an engaging session for the members of Thane Chapter of BMA wherein the audience was put through group activities to demonstrate the effectiveness of gamification which essentially focuses on motivating the pupil to learn, by using a game or gaming elements in learning environment. His talk was highly beneficial in enabling new way of teaching using experiential learning. The 20 plus participants actively participated in the interactive session.



Mr. Shrikant Shiralkar addressing the participants

Calicut Management Association

Checkup Camp

Calicut Management Association conducted 'Free Wellness Checkup' for its members and guests on 9th May. The wellness camp was conducted by team of experts from Open Medicine, Kozhikode and was attended by more that 45 members. CMA President Mr. K A Ajayan inaugurated the checkup camp.



Free Wellness Checkup Camp in progress

In-house Session

CMA held an In-house session on 'Drugs, Drug Companies & Doctors – The 3D Reality' on 9th May. Mr. K A Naushad, Head – Marketing & NRI operations – Open Medicines (Emicare Pharma & Health Care Pvt Ltd) was the speaker. The session was very informative and gave the participants deep insights on health industry specifically medicines, its usage and importance.



Mr. K A Naushad, Head Marketing & NRI operations, Open Medicines addressing

Another In-house session on 'How a blend of Science & Spirituality can reduce our increasing socio-political problems' was held on 22nd May. Mr. Anilkumar M, Immediate

Past President, CMA and Corporate Trainer was the speaker. The session was very informative and gave the participants a very different perspective of spirituality and science.

Lecture Session

A Lecture session on ‘Leadership Challenges of Today’s Entrepreneur’ was held on 8th May. Mr. James Joseph, Founder – JackFruit365 was the speaker. The session was very interesting and interactive. Mr. K. A. Ajayan, President – CMA delivered the presidential address; Dr. Saji Kuriakose welcomed the gathering; Mr. P K Narayanan, Past President handed over a token of appreciation to the Chief Guest Mr. James Joseph and Mr. Anil Balan, Secretary delivered the vote of thanks.

Interactive Session

An interactive session with Mr. James Joseph, Ex Director - Microsoft India and Founder of Jackfruit365 was held on 9th May. The ‘Entrepreneu elite businessmen and entrepreneurs from Kozhikode. Mr. K. A Ajayan – President, Mr. Anil Balan – Secretary joined the Chief Guest in the interactive session.

Managing Committee Meeting

The 11th Managing Committee of Calicut Management Association was on 31st May. It was attended by 19 members, to collate the feedback, election of the new committee, financial account presentation and review by members on the programme conducted and planning for the coming months. The meeting also deliberated on the SYMP planned for 18th September.

Student Chapter Interaction

Calicut Management Association organised a Student Interaction Session with Mr. James Joseph, Founder - JackFruit 365 on 9th May. The session was attended by management students and Dr. Saji Kuriakose, Vice President & Chairman Student Chapter.

Student and faculty members of the Student Chapter had an excellent opportunity to learn, understand and hear the success story of a successful businessman.



Mr. James Joseph, Founder, JackFruit365 addressing



Student Chapter interaction in progress

Chandigarh Management Association

Past Presidents Council Meet

CMA's Past Presidents Council Meet for the year 2017-18 was held on 4th May.

President CMA, Mr. Deepak K Dhingra raised the concern of fruitful utilisation of efforts put in by CMA EC team to plan and work upon events in the last quarters of their tenure.

Clifton Strengths Finder

Chandigarh Management Association organised a workshop on Clifton Strengths Finder on 12th May. Mr. Narinder Ahluwalia, Chief Operating Officer (COO) of Global Pueblo Sourcing conducted the workshop. President CMA, Mr. Deepak Dhingra delivered the welcome address.

Mr. Narinder Ahluwalia who is a strengths coach, executive and a consultant, engaged the audience through strengths finding activities and discussions. The audience were made aware of the processes and various applications of Cliftons Strengths Finder for individuals of all age groups and organisations of all scales. 50 CMA members attended the workshop which was followed by an interactive discussion and question-answer session.

Art of Memorising

Chandigarh Management Association in collaboration with Mirchi Networks Pvt. Ltd., organised a seminar on 'Art of Memorising' on 26th May. The speaker was Mr. Krishan Chahal, the world's strongest memory man and Guinness World Record Holder. He shared his journey to motivate the younger lot and quick techniques of memorising. Mr. Chahal engaged the audience by conducting a few memorising activities to practically narrate these techniques.

This seminar was open for CMA members along with their families and a total of 130 people attended it. It was followed by a question answer session.



Mr. Deepak Dhingra, President, CMA along with Past Presidents and their spouses.



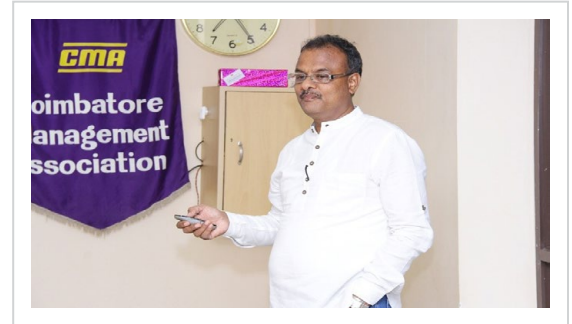
CMA President Mr. Deepak Dhingra and participants with Mr. Narinder Singh Ahluwalia.



Mr. Krishan Chahal addressing the audience at a seminar on Art of Memorising.

Coimbatore Management Association

CMA's 'Monday Musings' is a 45 minute, popular, interactive programme on a topic concerning Individual and Institutional Management. Monday Musing is conducted every Monday and is usually attended by more than 20-30 participants. This time Mr. M. Manickam, Head-HR, KSB Pumps Limited, Coimbatore addressed members on 'Technology Driver HR' on 7th May.



Mr. M. Manickam addressing members

Delhi Management Association

Workshop

DMA in collaboration with Bizwiz Learning conducted a workshops on 'Accelerating Success by Transforming your Potential' on 11th May. Mr. Rajan Pandhi, Director, DMA welcomed Mr. Rahul Jain, Director, Bizwiz, Mr. Rohit Nayyar Mentor, Bizwiz, eminent speakers and the fellow participants.



Workshop is progress

Sessions were experiential in nature and powerful tools were used to unravel what lies hidden and can be moved from the dormant to the active mode. In the Open- House session participants queries were answered by the speaker. The session was well received and appreciated by the participants.

Interactive Ideas meet

DMA in collaboration with ICPI and NHRD Network organised an interactive ideas meet on 'Recalibrating Talent through Assessment and development Centres' on 30th May. Mr. Rakesh Seth, Director, ICPI welcomed the eminent speakers Mr. Mainak Maheshwari, Founder, Maitri Consulting and Mr. Shishir Verma, Founder, V The People Consulting and the participants. Mr. Maheshwari shared that the talent pool is the backbone of the organisation's future. Especially in the age of technology, company with the best team, the best people will win. Mr. Verma suggested to the calibrate talent on a regular basis, understand the role of assessment and development centre and the challenge is to continuously assess, define and calibrate the critical talent. Mr. Deepak Bharara, Director, ICPI gave the vote of thanks.



Participants at the programme

Ghaziabad Management Association

Competition

Ghaziabad Management Association organised a competition on Best Practices in Quality Sustenance & Improvement Processes of Industries in Ghaziabad on 19th May. Participating companies presented the practices they follow for maintenance and further improvement in their Quality Management domain.

A panel discussion was also held on Quality maintenance and Adherence. The panelists were Mr. Sudhir Mohan Mittal, Director, Sukriti Vidyut Udyog Pvt. Ltd; Mr. Sharad Aggarwal, Executive Director and Board Member, Godfrey Philips India Ltd; and Mr. Jolly, Head of Quality, M/s. Shriram Pistons & Rings Ltd. The event saw a very good participation from delegates who comprised members from industry, faculty from engineering/ management colleges.



Winning Team of the Competition

Interactive Session

Ghaziabad Management Association organised an Interactive session with the Dy. Labour Commissioner, Government of UP on the amendments/ modifications in the existing Labour Laws and actions taken under them for facilitating ease of doing business on 26th May at ABES Engineering College. The DLC shared the provisions of Labour Laws and that these actually helped in proper operations of Industry. He shared the latest amended provisions and procedures, most of which have been made on-line which renders great relief in dealing with requirements and compliance of the Law.



Participants with the speaker

One of the immediate advantages of this workshop was that the ABES Engineering College have planned to deploy their Management students to do project work under guidance of the DLC for surveying and collecting relevant data. This would be helpful to both, the students and to the Labour Department of UP.

Guwahati Management Association

Talk

A programme was organised by ISHARE and GMA on 11th May on 'Changing Scenario of Air Conditioning and Refrigeration Industry in India'. On this occasion a special talk was delivered by Mr O.P. Dahima, Director GMA. He spoke about changes from the time of invention of modern Air-conditioning system by Dr Willis Carrier in 1902 to today's IT technology. The programme was attended by many presidents and secretaries of different ISHARE chapters from India along with Mr. Tamel Sen and Mr B.K. Duari Director of GMA.



Mr O.P. Dahima, Director, GMA addressing

of different ISHARE chapters from India along

NEHU Synergos - 2018

SYNERGOS-2018 is an annual HR Conclave organised by NEHU with active cooperation and participation of GMA. It was held this year on 12th May on the theme 'Scanning the Employability Skills of Future managers'. The programme was mainly meant for preparing business school students for Employability Test. GMA was represented in the conclave by Mr. D. Gohain, Mr. B.K. Duari, Mr. Tamal Sen and Mr. Simanta Goswami, who actively participated in the seminar.



NEHU Synergos-2018

Hyderabad Management Association

The Hyderabad Management Association conducted the launch of book 'Towards Winning - 6 Steps to Transform Your Life' authored by Dr B Karunakar, Founder Director, Programme Chair and Professor of Strategic Management, NMIMS, Hyderabad on 4th May. The Chief Guest was Mr Jayaraman Ravi Kumar, CFO, L&T Metro Rail (Hyderabad) Limited. Some of the other speakers included Mr Ravi Kumar Peesapati, Vice President & Convener of Lecture Meetings, HMA; Mr K Harishchandra Prasad, President, HMA and Mr Vijay Vedantam, Joint Secretary, HMA.



Audience with Chief Guest and Author of the book

Indore Management Association

Learning from Life of Legends

Indore Management Association organised an evening talk on Learning from Life of Legends ‘Chhatrapati Shivaji Maharaj’ on 3rd May. The facilitator for the session was Mr. Ashwin Palshikar, Director of Business Development at Sapcon Instruments Pvt. Ltd.

Readers Clique

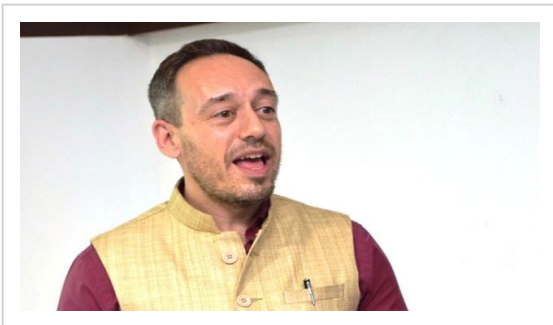
Indore Management Association organised Reader’s Clique on the book ‘Zero to One: Notes on Startups, or How to Build the Future’ on 9th May. The facilitator for the session was Mr. Abhishek Sanghvi, Co-Founder Swan Angel Network.



Mr. Ashwin Palshikar addressing the participants.



Participants with the speaker during the session



Mr. Joshua Pollock addressing the participants

Indore Management Association organised Reader’s Clique on the book ‘The Heartfulness Way’ on 9th May. The facilitator for the session was Mr. Joshua Pollock co-author of book ‘

Management learning from Poems

Indore Management Association organised a unique programme of management learning from Hindi and Urdu Poems on 19th May with Dr. Sandeep Atre (Director, Socialigence), Mr. Piyush Mishra (Sr. Copy Writer, Big FM), Prof. Siddhartha K. Rastogi (Associate Professor, IIM, Indore.



Prof. Siddhartha K. Rastogi, Dr. Sandeep Atre, Mr. Piyush Mishra addressing the audience.

Center of Excellence

Indore Management Association organised Center of Excellence an evening talk on ‘How to Give and Receive Feedback’ on 24th May. The facilitator for the session was Ms. Nupur Phatak , Director of Human Resource at Potomac Technologies Pvt. Ltd.



Ms. Nupur Phatak addressing the participants



Mr. Rakesh Jain during the workshop

Training@Doorstep Workshop

IMA had organised Training@Doorstep workshop on the topic ‘Improving Personal Effectiveness’ on 25th May at MAN Trucks India Pvt. Ltd Pithampur. The faculty for this workshop was Mr. Rakesh Jain (Prakhar).

Kerala Management Association

Women Leadership Conclave 2018

Kerala’s largest Women Managers Conclave was conducted on 4th May on the topic ‘LIFE – Lead, Inspire, Fulfill & Empower’. The Chief Guest for the event was Ms. Nirupama Rao, Former Foreign Secretary & Ambassador to the US & China; the Guest of Honor was Ms. Anjali Menon, Director & Script Writer; an array of eminent speakers spoke.



Lighting the lamp by Ms. Nirupama Rao

Evening Meetings

The first evening meeting for the month was held on 11th May. The speaker for the event, Mr. Deepak Tejomaya, Associate Director - Human Resources, KPMG addressed the audience on the topic ‘Should Companies Redefine their Social Media Policy’.



Mr. Deepak addressing the KMA members

An evening meeting on the topic ‘Stress-Busters in Changing Times’ was held on 30th May. The speaker for the session was Dr. G. N. Ramesh, MD, HOD – Aster Centre of Excellence in Gastroenterology and Hepatology at Aster Medcity, Cochin.



Dr G N. Ramesh addressing the audience

Lucknow Management Association

Start-ups Programme

LMA in collaboration with KPMG with support of Department of IT and Electronics Government of Uttar Pradesh organised a Master Class on ‘Making Lucknow a Hub for Start-Ups’ on 5th May. A panel comprising Mr. Manan Sharma, Founder Igp.com; Mr. Kumar Ranjan, Founder LEADS; Mr Vinayak Nath, Co-Founder, Venture Catalysts, Uttar Pradesh; Mr. Bhavesh Kothari, Chief Business Officer, Tapaswi Group Venture, Mumbai, Mr. Abhinav Pandey, Vice President Start-up Strategy, iBHubs incubator; Mr. A.K. Mathur, Senior Vice President, LMA, and Mr. Andra Vamsi, Special Secretary Department of IT and Electronics were on the panel. Mr. Sanjiv Saran, Additional Chief Secretary, Department of IT and Electronics chaired the session and moderated the discussion.



Mr. Manan Sharma, Founder Igp.com addressing

Talk

LMA in collaboration with Jaipuria Institute of Management, IIT Roorkee Alumni Association and Rotary club of Lucknow organised a talk on ‘Digital Disruption: Impact on Supply Chain and Planning’ on 14th May. The speaker was Prof. Bharat Bhasker, Director IIM, Raipur. Before his current assignment, he was acting Director, IIM Lucknow.



Prof. Bharat Bhasker, Director IIM, Raipur addressing

Workshops

LMA organised a Workshop on ‘Modernisation of Training Techniques’ in collaboration with Staff Training & Research Center, Government of Uttar Pradesh in their Training of Trainers programme for trainers who are registered with Skill Development Department, Uttar Pradesh Government on 16th May. The faculty was Mr. Devesh Agarwal, Chartered Accountant and coordinator of LMA’s young Manager Forum.



Mr. Devesh Agarwal addressing LMA’s young Manager



Workshop on Transformation of 100 Government Primary Schools in progress

LMA organised a Research Group workshop on ‘Transformation of 100 Government Primary Schools in and around Lucknow by Non- Governmental Interventions on 21st May. Besides LMA, other members of the group, Prof Kavita Pathak, Director, Jaipuria Institute of Management and Dr. Shirin Abbas an independent researcher participated in the workshop. Presentations were made on field data collected by different teams of Research Assistants.

Patient Relationship Excellence Programme

LMA in association with Mahāshishya Foundation (a social arm of of LeadWynn) and Sewa Hospital and Nursing College of Bora Institute organised a Patient Relationship Excellence Programme, designed for the healthcare industry on 16th May. Students of General Nursing Midwifery, Auxiliary Nursing Midwifery, General Duty Assistant, Home Health Agency participated in an interactive session with Mahāshishya Foundation team comprising Managing Director of LeadWynn, Dr. Rajan Johri and the Director of Mahāshishya Foundation, Dr. Alka Jain, along with Saumya Gupta (Programme Coordinator), Recruiters from Hotel ITC Fortune, Satyam Vij (Senior Manager) and HealthCare- Indira Talukdar (Founder of HPH Foundation). The team facilitated exercises and assessments with an objective to make them understand the need of building a strong and accountable patient-nurse/paramedical relationship.



Patient Relationship Excellence Programme in progress

Ludhiana Management Association

BSE-SME Listings

SME Forum of LMA organised a seminar on BSE-SME Listings on 8th May. Mr Ajay Thakur, Head, BSE-SME Exchange was guest speaker who shared that the exchange since its launch in March 2012 has provided an opportunity to 224 SMEs to raise Rs. 1834 crores, for growth and expansion. Member SMEs belonged to a wide range of sectors like logistics services, media, automotive components, pharma, infrastructure and hospitality, among others. SMEs from Gujarat and Maharashtra accounted for the largest number of SMEs listed on the exchange. It was a highly informative and interactive session attended by 60 SME members of LMA.



Mr Ajay Thakur, Head, BSE-SME Exchange addressing

Nutrition V/s Ageing

Women Forum of LMA organised a seminar on Nutrition V/s Ageing conducted by Mrs Shweta Batta, Head, Dietics Department, Dayanand Medical College and Hospital, Ludhiana. Mrs Batta shared that the Indians in general and Punjabis in particular are well known for 'Eat, play and be merry' with many of us also living by the adage of Live to Eat. It was a very informative, participative, and useful session attended by 52 women members.



Panelists at the session

Leverage Technology to Accelerate Business

Ludhiana Management Association organised a seminar on Leverage Technology to Accelerate Business on 19th May conducted by Mr Munish Sharda, MD and CEO, Future Generali Insurance Company Ltd. Mr Sharda, asserted that, 'Technology offers a proven potential to enhance agility, effectiveness and efficiency to provide a richer customer experience.' He maintained that Technology has come a long way from digitisation to digitalising to digital transformation. It was a highly informative session attended by 180 entrepreneurs, Sr. Executive, professionals, and management academicians.



Mr Munish Sharda, MD and CEO, Future Generali Insurance Company Ltd addressing

Workshop on Freedom from Stress

To discover a new mind that is spontaneously responsive, naturally creative, inherently sensitive, perfectly efficient and effortlessly patient, a highly motivational workshop on 'Freedom from Stress' was organised by Ludhiana Management Association for teachers of BCM Arya Model Sr. Sec. School, Shastri Nagar Ludhiana on 28th May by Mr. Dinesh K. Sindhwani, Director, Corporate Services with Vardhman Group. The programme had interactive, moderated discussions on inspiring, empowering, powerful and life-changing solutions to eliminate stress permanently from life. It was a highly interesting and thoughtful interactive workshop attended by 350 senior teachers.



Workshop on 'Freedom from Stress'

Interactive Session

An interactive session to make Ludhiana a smart city which is free from traffic congestion, pollution was organised by Smart City Connect of Ludhiana Management Association on 30th May at which all the organs of Govt., local bodies, civil administration, and Police of Ludhiana i.e Mr Pradeep Agrawal, IAS, Deputy Commissioner, Dr Sukhchain Singh Gill, IPS, Police Commissioner, Ludhiana, and Mr Jaskiran Singh, IAS, Commissioner, Municipal Corporation, Ludhiana were invited to collaborate with the citizens of Ludhiana. Ludhiana Management Association presented a vision document with regards to the immediate facilities required by the citizens in Ludhiana was presented to the three administrators for its implementation. Mr Kamal Wadhwa, President, LMA assured the officers of full support of its members in making Ludhiana a smart city.



Interactive session on 'Traffic & Urban Mobility'

Navsari Management Association

A novel talk show was organised by Navsari Management Association on 27th May to cater to the need of the hour for use of smart phones. Dr. Parag Shah – HOD of Psychiatric Department at SMIMER Medical College, Surat was the speaker. He clearly emphasised on a balanced use of smart phone not only by children but by parents too. 95 people participated.



Dr. Parag Shah addressing

Noida Management Association

A programme on ‘Stress Management’ was organised by Noida Management Association on 5th May. This programme was arranged in collaboration with Sahaja Yoga International by their unique method of meditation which awakens one’s inner power and leads to self realisation. A team of eminent professionals of Sahaja Yoga, Mr Pankaj Chopra and Mr Anish Kohli conducted the workshop on Stress Management for NMA members. The programme was attended by more than 70 professionals across the industries in Noida.



Panelists at the Stress Management programme

Quilon Management Association

Quilon Management Association’s Management Convention was on 19th May. The theme of the convention was ‘Opportunities and breakthrough to excellence’. Dr. Riji G Nair, Convention Chairman & Vice-President of QMA welcomed the gathering. The Presidential Address was given by Er. P. Rajendra Prasad, President of QMA. Mr. P. Sreeramakrishnan, Hon’ble Speaker of Kerala Legislative Assembly, inaugurated the convention and distributed the QMA awards to the winners. The keynote address was given by Mr. M. Chandradathan, Former Director VSSC, Scientific Advisor to Chief Minister of Kerala and felicitations were given by Adv. V. Rajendra Babu, Hon’ble Mayor, Kollam. The vote of thanks of the inaugural session was given by Er. Franklin Daniel, Secretary General, QMA.



Mr P. Sreeramakrishnan, Hon’ble Speaker of Kerala Legislative Assembly inaugurating the QMA Convention with Dr. Riji G Nair; Mr M. Chandradathan, Hon’ble Kollam Mayor Adv. Mr Rajendra Babu; Mr Rajendra Prasad and Mr Franklin Daniel.



QMA Life Time Achievement Award - 2018 received the Mr M. Chandradathan, Former Director VSSC & Scientific Advisor to Chief Minister from Mr P. Sreeramakrishnan, Hon’ble Speaker of Kerala Legislative Assembly.

Some of the other speakers included Dr. B. Vijayakumar, Executive Director, Institute of Labour and Management, TVM; Mr. P.I. Sheik Pareeth, IAS Former Tourism Director, Govt. of Kerala; Mr. K. Rajkumar, Dy. Director, Dept. of Tourism, Govt. of Kerala; Mr. Saroop Roy. B. R, Asst. Professor, Kerala Institute of Tourism and Travel Studies (KITTS); Dr. Harikrishna Bhat, Chief Scientist, NIIST, TVM; Mr. G Sashi, Former MD, KEMDEL & Former GM, KMML; Mr. Balamuraleekrishnan C, Chief Manager,

IRE, Chavara; Mr. Georgee Ninan, MD, TTPL,TVM; Dr.Saji Gopinath, CEO, Kerala Startup Mission & Director IIITMK; Prof. P.O.J. Lebba, Former Principal TKMCE & General Secretary, MES; Dr. (Prof). Ayoob. S, Principal TKMCE and Mr. Varun Chandran, Founder & CEO, Corporate-360.

At the valedictory session, Mr C. Sreeraj, Jt. Executive Director & Former Secretary General QMA, welcomed the gathering and the Presidential Address was given by Dr. Riji G Nair, Convention Chairman & Vice-President QMA. The session was inaugurated by Mr. N.K. Premachandran, Hon'ble Member of Parliament. The vote of thanks was given by Dr. R. Madhu, Secretary, Public Relations, QMA.



The Valedictory Session - felicitation by Mr N. K. Premachandran, Hon'ble Member of Parliament with Dr. R Madhu, Dr. Riji G Nair, Mr P Rajendra Prasad and Mr C Sreeraj.

Rajkot Management Association

Rajkot Management Association with Great Indian SME Yatra organised an event for MSMEs of Rajkot. Management Case Study presentations were given by Canon, Telly etc. Rajkot Management Association identified Champions of Rajkot MSME, who have achieved notable success and 10 MSMEs were felicitated By C A Kothari, President, Rajkot Management Association. This event was attended by 100 participants.



C A Kothari, President; Parag Jobanputra, Hon. Secretary and Champion MSME Entrepreneurs from Rajkot

Rohilkhand Management Association

Annual General Meeting of Rohilkhand Management Association was held on 2nd May. The Annual Report was presented by Secretary, RMA and Accounts for the year 2017-18 were passed. Members shared their thoughts on the topic 'Building Social Trust' emphasising the need of building social trust for peace, harmony and development of the country.



Dr. Vinay Khandelwal, Qadir Ahmad, K. K. Damani, Suresh Sundrani, Umesh Dhirwani, Dr. Swatantra Kumar K.B. Agarwal and Dr. Manish Sharma.

Management Association Rourkela

Annual General Meeting of Management Association Rourkela was held on 9th May. Mr. Subhendra Das, ED (W) Rourkela Steel Plant (RSP) and President of the association presided over the meeting and members of executive committee for the year 2018-19 were elected. Mr Gautam Banerjee GM I/c (Services and Utilities) RSP was elected as President of the association. Mr Bhimasen Pradhan, outgoing Secretary MAR presented the secretary's report and Treasurer Mr Dhoundiyal presented the accounts of the association upto March 2018. Mr B B Mohanty, Former ED (MM) RSP; Mr S K Basak former ED Collieries Division, SAIL; members of Management Association and other invitees graced the occasion. At the end of the function, Mr. Rakesh Dhoundiyal presented a formal vote of thanks while Mr. Sagar Mohanty was the master of ceremony.



Annual general meeting of Management Association Rourkela

Tarapur Management Association

Interactive Workshop

An interactive workshop was conducted on 'Mind Management' on 14th May by Mr. M. S. Subramanian, Director (Works), Lavino Kapur Cottons Pvt. Ltd. and President of Tarapur Management Association. Mr. Subramanian explained the power of right and left brain and how they are connected to left and right hands. He demonstrated few hand games and power brain exercises for better mind power. An 'out of the box' game was also played by a group of audience and the inferences were discussed. This session was well attended by TMA members from various industries.



Mr. M. S. Subramanian addressing

Evening Talk

A lecture on 'Secrets for a Happy Life' delivered by Swami Swaroopananda, Chairman of Chinmaya Vishwavidyapeeth Trust and Director of Chinmaya International Residential School, was shown to the members of Tarapur Management Association on 23rd May. Swamiji's tips for following a happy and peaceful life were discussed by the members, at the end of the programme.



Interaction with participants after film show on Secrets for a Happy Life.

College Visit / Interactive Session

Mr. M. S. Subramanian, President, TMA and a few Executive Committee members of Tarapur Management Association visited Theem College of Engineering on 4th May and met Dr. Rana, Principal of Theem College. They discussed ways and means of ‘redefining the learning’ by students, professors and industrial leaders. TMA will act as ‘Knowledge Partner’ for most of the college activities.

Panel Discussion

An Advisory Council Meeting took place on 25th May. This was attended by Mr. B.K. Shah, Mr. Elangovan Mudaliar, Mr. Narayan Mohite and Mr. GVS Kumar, the Past Presidents of TMA and also by Mr. M.S. Subramanian, the current President. The panel discussed the ‘Road for Future’ for TMA and decided on a few policy decisions.



Redefining the Learning with Dr. Rana, Principal of Theem College of Engineering

Executive Committee Meeting

TMA Executive Committee met on 11th May to discuss the initiatives and activities planned for the next few months for TMA and TMA Institute of Management Studies. This meeting was attended by 10 executive members.

Thrissur Management Association

Guest Lectures

TMA organised its monthly guest lecture on ‘Introduction to Bitcoin and Crypto Currencies on 30th April. The speaker was Mr. Mohamed Moideen, AVP, Swears Technologies. This session was very interesting and basics of Bitcoins and Crypto Currencies were well explained. The session witnessed a participation of 80. The 4th volume of TMA Management Voice was also released



Mr. Mohamed Moideen addressing TMA members



Release of 4th volume of TMA Management Voice

TMA held another guest lecture in association with Indo-American Chamber of Commerce Kerala Region on 'Unlocking Value for your Business' on 8th May. The session led by CA Vibhava Manek, Partner, KNAV & Co, a member firm of KNAV International Limited. The basic constraints for the growth of business and the ways to overcome the same were explained.



TMA members with Mr. Vaibhav Manek



Mr. T K Somasajeevan addressing TMA Student Chapter members

TMA Student Chapter

TMA Student Chapter organised a programme on 'Dynamics in HR' on 2nd May. Mr. Somasajeevan, HR Consultant was the guest speaker. He narrated various aspects of human behaviour and impact on HR management. The participants really enjoyed the session. 40 students participated.

TMA Student Chapters held an industrial visit to Manjilas Foodtech factory on 7th May. MBA students of IMT (Westfort Management Institute) visited Manjilas Foodtech Factory Nenmara for an on the spot study of the systems and procedures of the unit. This was a true learning experience for the students. 30 students participated in the visit.



Students at Manjilas Foodtech Factory

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AIMA Events Calendar

Event	Programme Chairman /Director	Venue	Date
National Management Business Simulation Games (NMG)		Mumbai	21-24 May 2018
		Bhubaneswar	04-07 June 2018
		Bengaluru	18-21 June 2018
		New Delhi	02-12 July 2018
		Grand Finale	13 July 2018
13th Global Advanced Management Programme 2018	Solomon N Darwin Executive Director, Center for Corporate Innovation Haas School of Business, University of California, Berkeley	California, USA	24-30 June 2018
National Competition for Young Managers		Kolkata	06 July 2018
		Bangalore	13-14 July 2018
		Mumbai	13-14 July 2018
		Delhi	20-21 July 2018
		Grand Finale	27 July 2018
HR Leadership Retreat	T V Mohandas Pai President, AIMA & Chairperson, Manipal Global Education Services Pvt Ltd	Goa	20-22 July 2018
6th Marketing Retreat		Goa	August 2018
23rd AIMA Convocation		Delhi	17 August 2018
Shaping Young Minds Programme		Bharuch	18 August 2018
AIMA's Corporate Management Olympiad		Delhi/ NCR	29-30 August 2018
3rd US India Conference	Sunil Kant Munjal Immediate Past President, AIMA & Chairman, The Hero Enterprise	UC Berkeley, USA	7 September 2018
Shaping Young Minds Programme		Calicut	18 September 2018

Event	Programme Chairman /Director	Venue	Date
National Management Convention		New Delhi	26-27 September 2018
National Competition for Young India		Bhubaneswar Bengaluru Mumbai New Delhi	September - October 2018
Student Management Games (SMG 2018)		All India	September-November 2018
7th Young Leaders Retreat		Goa	October 2018
8th Innovation Practitioners Summit		New Delhi	November 2018
National Management Quiz		Kolkata Bengaluru Mumbai New Delhi	November - December 2018
Young Manager Simulation Champions (YMS 2018)		Delhi/ Mumbai/ Bengaluru	December 2018
HR Summit 2018		New Delhi	December 2018

To view full calendar please visit www.aima.in

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