



CONCEPT



STRATEGY



BUILD

# 31<sup>st</sup> National Management Games (NMG - 2022)



ADVERTISE



MARKET



FINANCE

Growing Business Should  
Now Be The Tendency In  
The Competition



ANALYSE



COMPETE



WIN!

<http://simulation.aima.in>

Associate Sponsor

**PATTON**

## About National Management Games (NMG)

NMG is a unique platform for Corporate Managers to experience the thrill of Managing Business in competitive mode. It is one of the most awaited and prestigious annual event based on Business Management Simulation, organised by AIMA. The participants get exposed to the intricacies of running a company with focus on resource management, market trends, cost analysis, product positioning, production planning, inventory control etc.

- A team of maximum 2-3 members participate in preliminary round on both the days.
- Functional heads are appointed by the team to adopt the roles of CEO, COO, CFO or CMO.
- Each team represents an enterprise.
- A Hypothetical business case is presented to each team with economic data and financial reports.
- Each team works out of strategy in operations, marketing, finance and product development with an aim to reach the pre-set goal.
- This is done using AIMA's sophisticated software, 'Chanakya' that simulates an economic environment for all the teams.

## How To Enter The NMG?

A team of maximum 2-3 members from different functional areas can be nominated by the Corporate and Institutional faculty. Multiple teams can also be nominated.

1. Send the enclosed Registration Form to AIMA or access website <http://simulation.aima.in>
2. All Registration Forms must accompany participation fee by NEFT/DD/Cheque favouring "All India Management Association" payable at New Delhi.
3. Participant Manual (Soft Copy) will be sent to familiarise participants with Management Simulation on requirement basis on receipt of participation fee.
4. Participants nominated for the competition may be changed before enrolling for registration to prelim round. No change is permitted after the team is registered on the day of Prelim Round.
5. Decisions of the Games Administrator during competition will be final and binding on all participating teams and sponsoring organisations.

## Your Takeaways

- Learning by Doing
- Understand the working relationships in management functions
- Hone operative and strategic decision making skills
- See the financial implications and impact of decisions taken by various functional areas
- Understand the importance of team work



## Competition Format

- All the participating teams are required to report online at 9:30 am (sharp) for registration.
- The teams registered will participate in the Prelim Round of the two days.
- Only qualifying teams of Prelim Round will participate in the Regional Final.
- The teams qualifying Regional Final will participate in National Finale as per details given in this brochure.
- Participants must have at least two laptops in a Team. Laptop must have administrator rights to remove any settings and have Google Chrome or Mozilla Firefox as browser.
- Each laptop should have internet connection. If you are using office internet then you should have permission to access the portal <http://chanakya.aima.in/interface> and have right to upload and download of excel and pdf files.

## Dates and Regions

All Rounds will be conducted Online

REGIONS	ROUNDS	DATES
Regional Round 1 (Online)	Training Round	14 June
	Prelim Round	15 - 16 June
	Regional Final	17 June
Regional Round 2 (Online)	Training Round	28 June
	Prelim Round	29-30 June
	Regional Final	1 July
Regional Round 3 (Online)	Training Round	19 July
	Prelim Round	20-21 July
	Regional Final	22 July
Regional Round 4 (Online)	Training Round	26 July
	Prelim Round	27 - 28 July
	Regional Final	29 July
Regional Round 5 (Online)	Training Round	1 August
	Prelim Round	2 - 3 August
	Regional Final	4 August
<b>Grand Finale : 5 August, 2022 (Online)</b>		

## Teams Nomination

- The nominating authorities may send Teams nomination through email indicating choice of venue and participant's contact details.
- The Cheque/DD for participation fee may be sent by courier immediately after nomination. AIMA will confirm nomination only on receipt of the fee.
- Fee once paid, cannot be withdrawn or adjusted against any other programme of AIMA. However, on dropouts, the alternative team may be nominated.
- The fee must be paid to AIMA latest by a week before the start of the regional round.
- The nominating authorities must intimate the participants about the competition format and venue details.

## Training Round

Teams nominated under Premium Slab (participation with extra training) are entitled to go through brief training on the day indicated in venue details. All such teams must report online at 09:30 am on day of training.

## Some Prominent Past Champions

Year	Winners	Runner's-up	Runner's-up I
2021	NTPC	NTPC	Maruti Suzuki
2020	NTPC	SAIL RSP	SAIL ISP
2019	IOCL	SAIL-RSP	Tata Steel
2018	IOCL	SAIL	Maruti
2017	Power Grid	HPCL	NTPC
2016	Power Grid	NTPC	ONGC
2015	NTPC	Power Grid	SAIL
2014	IOCL	Hero Moto Corp	SAIL

## Standard Slab - Participation Fee

NO. OF TEAMS	AIMA/LMA MEMBERS	NON-MEMBERS
1 – 3 Teams	₹ 35,000 per team	₹ 37,000 per team
4 – 6 Teams	₹ 30,000 per team	₹ 32,000 per team
7 Teams & above	₹ 28,000 per team	₹ 29,000 per team

## Premium Slab - Participation Fee (With Extra Training)

NO. OF TEAMS	AIMA/LMA MEMBERS	NON-MEMBERS
1 – 3 Teams	₹ 45,000 per team	₹ 47,000 per team
4 – 6 Teams	₹ 40,000 per team	₹ 42,000 per team
7 Teams & above	₹ 38,000 per team	₹ 39,000 per team

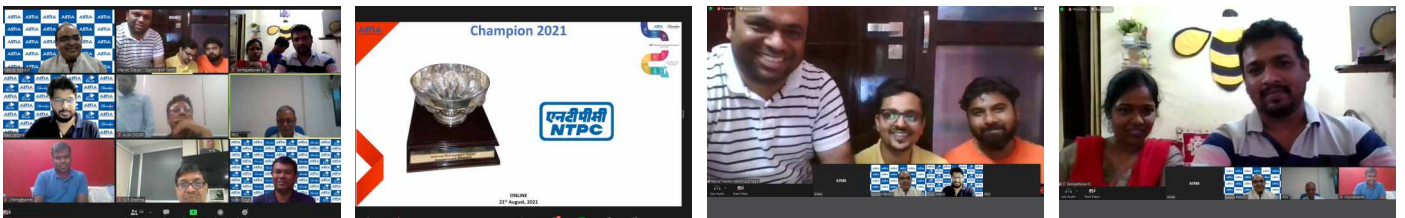
- AIMA GSTIN No. 07AAATA1644A1ZH • AIMA PAN No.: AAATA 1644 A
- 18% GST will be charged extra
- The program would be conducted digitally on a secured platform meeting the security measures as suggested by CERT-IN and MHA Advisories.
- Registrations are confirmed upon receipt of payment only
- Log-in details for joining the programme will be shared with the participant(s) only after the receipt of the participation fee
- Bank or any other charges will be extra on remittances
- All India Management Association (AIMA) reserves the right to postpone events or amend the programme if necessary
- Participation Fee through NEFT/DD/Cheque should be sent in favour of "All India Management Association", payable at New Delhi.
- For online registration [CLICK HERE](#)

## Prizes

**Champion Team: Rolling Challenge Trophy & Certificates**  
**Runners Up I : Trophy & Certificates**  
**Runners Up II : Trophy & Certificates**



## Glimpses of past NMGs



### For Registration Contact:

**Asmita Salunkhe**

+91-8369989157

E.: centrehead.jsrjma@gmail.com

AIMA, Management House, 14, Institutional Area, Lodi Road, New Delhi – 110 003

D - (+91) 011 24608513, E- managementgames@aima.in

Website : <http://simulation.aima.in>