



TRAINING PROGRAMME ON CONTRACT MANAGEMENT & DISPUTE RESOLUTION

11th - 13th December, 2024 | Taj Hotel: Vivanta Goa, Panaji, India

Background and Objective of the Training

Irrespective of the type of business one deals with, contracts happen to be the backbone of all the relationships that an organization develops with important stakeholders like partners, suppliers, customers etc. Even though, Contracts are the most central aspect in organization's functioning, they are the neglected element of the Procurement Cycle and hence leads to delays, disputes and disagreements.

Therefore, the aim of the programme is not only to impart required knowledge and skills to understand the contract interpretation, contract management but also to inform about the common disputes that may arise and alternate dispute resolution mechanisms available with special emphasis on arbitration and conciliation laws. The training will be delivered by All India Management Association with technical support of the World Bank with the focussed approach intended to give knowledge, understanding and practical orientation necessary for managing contracts effectively and dealing with arbitration and mediation and conciliation laws.

Who should attend

- Procurement and Contract Professionals for updating their domain knowledge
- Newly appointed officials dealing in contract management
- Contractors' suppliers handling projects/contracts.
- Officials working at various levels in all public bodies, including central government, non-departmental public bodies (NDPBs), local government etc.
- Experienced Staff who had no formal structured training and would like to update their knowledge and skills

Contents to be covered



Introduction to
Contract Management



Performance &
Execution of Contracts



Managing Risk &
Financial Security in Contract



Good Practices in
Contract Management



Remedies for
Breach of Contract



How to Avoid
Contractual Disputes



Provisions of Arbitration &
Conciliation Law

Mode and Methodology of the training

The program offers in person session with direct interaction with experts. It includes interactive case study analysis and group exercises featuring real life examples related to contractual issues and dispute resolution techniques. Towards the end of the program, participants will also be given an opportunity to perform role play where they will be given chance to deliberate and resolve cases with their own imagination and innovative ideas in determination of different dispute resolution mechanism.

Certification

Participants successfully completing the training are awarded with certificate of participation from AIMA with technical support of the World Bank.

Participation Fee

Indian Participants	INR 80,000/- plus GST as applicable
International Participants	USD 1800 per participant

- The fees for Indian Participants includes lodging, boarding, meals, and study material
- The fees for International Participants includes lodging, boarding, meals, and study material along with Airport transfers and early check in charges
- Additional charges apply if accompanied by a spouse/family member
- Check in-11th December 2024. Check out- 14th December 2024
- The workshop will commence on 11th December at 1530 Hrs. and will conclude on 13th December at 1630 Hrs
- In case a nominated participant is unable to attend the workshop, the fee will not be refunded. However, substitution of participant is allowed

For further details, please contact:

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