

Online training
On
Top 5 Techniques to be an Ace at Virtual Sales
10th July, 2020 | 3 PM – 5 PM

This session will discuss significant Sales Techniques focused on Virtual Sales, needed in the newer post-pandemic business paradigm. Your sales force needs to be equipped with all the tools and techniques that can enable them to seize any opportunity in this new world.

Learning to sell virtually requires a significant shift in the use of traditional selling skills to create a more engaging and connected buyer experience. People behave differently in a virtual setting. They don't engage in the same way and are more easily distracted.

This training program will equip salespeople with skills and virtual selling techniques to increase credibility, create connection, foster openness, and build trust in a virtual setting to drive momentum and win sales opportunities.

Who should attend?

Sales & Marketing teams, Business Owners, MSMEs, Start-ups and Decision makers.

Key Takeaways

- Step up Virtual Sales & Marketing efforts for maximum business growth and revenues.
- Equip and engage – provide vital ammo to Sales to tap their market in through Virtual sales.
- Understand the 5 most critical techniques to be used to close Sales remotely, and their applicability in the new business paradigm.

Fees: INR 2000 + GST @ 18%

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